

Sector Guide for Defence

Trade Associations

Defence Manufacturers Association - "To assist UK Industry to benefit from defence business at home and abroad"

<http://www.the-dma.org.uk/>

Tel: 01428 607788

Information & Communications Industry Association - "Helping to improving the business environment for the European information and communications technology and consumer electronics (ICT and CE) sector."

<http://www.eicta.org/default.asp?level1=31&level0=1>

British Security Industry Association - "to help its member companies succeed in an ever-changing and highly competitive business environment."

<http://www.bsia.co.uk>

Infrared Data Association - "A non-profit organization whose goal is to develop globally adopted specifications for infrared wireless communication."

<http://www.irda.org>

Sector Groups

Engineering Council

10 Maltravers Street, London, WC2 R 3ER

T 020 7240 7891

F 020 7379 5586

staff@engc.org.uk

<http://www.cfa.org.uk>

Its membership consists of contractors engaged in the installation of all floor finishes including in-situ floorings and sub-floor screeds, with manufacturers and distributors of flooring materials, adhesives and accessories.

Defence Export Services Organisation

<http://www.deso.mod.uk>

Our role is to provide assistance to British defence companies and to overseas customers interested in acquiring British defence products.

Ministry of Defence, United Kingdom

The Ministerial Correspondence Unit, Room 222,

Old War Office, Whitehall, London SW1A 2EU

T 0870 607 4455

<http://www.mod.uk>

Central corporate site of the UK Ministry of Defence. Provides information on the UK's armed forces and the Ministry, obtaining service records, policy documents and Defence news.

The MoD Procurement Portal

Email: DCP-DSS@dpa.mod.uk

Web: <http://www.contracts.mod.uk>

Designed to assist and support both suppliers and buyers within the defence industry, providing you with access to a wide variety of information at differing levels from free access to all subscription services for suppliers and approved access for buyers.

Disposal Services Agency

T 020 7305 31563164

F 020 7305 3242

query@dsa-web.demon.co.uk

<http://www.disposalservices.agency.mod.uk>

Provides a managed disposal service for Government and public sector organisations, focusing on asset realisation, inventory disposal, site clearances, waste management and consulting plus project management.

Department of Trade and Industry

The Department of Trade and Industry official website. Aimed at UK based business, science and industry, it covers such issues as competitiveness, innovation, research, export promotion and export licensing.

Airframes, Engines and Equipment – telephone 020 7215 1958 – responsible for relations with the airframe (civil), regional jet, aero engines and aerospace and defence equipment industries; civil export issues; and secretariat to the Aerospace Committee and to the Aerospace Innovation and Growth Team.

Defence – telephone 020 7215 5854 – responsible for relations with defence prime contractors and the Defence Industries Council, and the helicopter, guided weapon and defence land systems industries; co-ordination of evaluation of the industrial implications of major UK defence procurement programmes; and DTI involvement in the development of UK defence industrial policy.

Technology – telephone 020 7215 1137 – responsible for provision of technical advice in Aerospace & Defence on civil and defence projects and company capabilities; working with civil aeronautics companies to support a long-term technology strategy with the DTI Aeronautics Research Budget (formerly CARAD); and promoting partnership in technology acquisition between government, industry

Regional and Supply Chain issues – telephone 0121 212 5345 – responsible for regional outreach; relations with medium sized companies and regional trade associations; and relations with the Small Business Service.

Defence Diversification Agency (DDA)

T: 01252 396 389

F: 01252 392 119

W: <http://www.dda.gov.uk/>

The Defence Diversification Agency is a part of MOD and works with RDAs and SMEs across the UK in the areas of technology transfer and general business support.

Uk Trade and Invest

Tel: 020 7215 5444/5

Web: <https://www.uktradeinvest.gov.uk/ukti/appmanager/ukti/splash>

Provides help, advice and information from the Government network that helps UK companies trade internationally.

[Market information](#)

The Defence Analytical Services Agency (DASA)

Web: <http://www.dasa.mod.uk/>

Email: info@dasa.mod.uk

DASA was launched to provide professional analytical and statistical services and advice to the Ministry of Defence (MOD), and defence-related statistics to Parliament, other Government Departments and the public.

Research and Markets.

Web: http://www.researchandmarkets.com/reportinfo.asp?report_id=29107

Research and Markets offers a cost effective ratio analysis tool for the defence industry.

UK Defence Statistics (The Stationery Office, annual) [(P)AP 27 – E(1)]

Published with the permission of the MoD this volume covers finance, personnel, formations/vessels/aircraft/vehicles, aircraft accidents/casualties, search/rescue, land holdings/buildings and Northern Ireland's armed forces/security.

UK Defence Industry (Key Note, periodic) [(B)AL 90 BUS]

Includes information about defence policy (concentrating largely on the activities of the MoD), the armed forces, defence expenditure, MoD procurement (highlighting major equipment programmes), defence suppliers, European industrial developments (with particular reference to NATO), the global defence market and public opinion of the armed forces.

Thermal Imaging Markets (Jane's Information group, periodic) [(B)QQ 56 BUS]

Discusses the various military applications of thermal imaging and the technology involved. There is also information about budgets, the naval and civil markets and land and air forces. In addition there is a chapter giving, by country, details of companies engaged in the production of thermal imaging systems.

Jane's World Defence Industry (Jane's Information Group Limited, twice a year) [(B)AR 04 BUS]

Provides 'an assessment of the significance, corporate capabilities, organisational structure and current commercial performance of what are perceived as the most significant high-profile players in the international market for defence equipment and systems'. 25 companies are covered in the section on the UK.

UK Defence Forum

<http://www.ukdf.org.uk/>

UKDF includes a list of forum meetings and resultant text papers from such events. The Forum looks at where future wars may break out, why, and what the UK should do about it, and how industry would be affected

[Journals](#)

British Defence Equipment Catalogue Ltd

Tel: +44 (0) 1737 645777

Fax: +44 (0) 1737 645888

Email: info@bdec.co.uk

Web: <http://www.bdec-online.com>

BDEC Ltd is responsible for publishing, in conjunction with DESO, the British Defence Equipment Catalogue (BDEC). The Catalogue website links potential purchasers directly to the manufacturers and service providers.

Defence Systems International (Sterling Publications Limited in Association with Eurosatory 2002, twice a year) [(P)AR 00 – E(19)]

Covers, often from an international stand-point, topics such as security, tackling terrorism, land/air/sea systems, materials/manufacturing, communications, training/simulation and logistics. There is also information about products and services and about exhibitions.

DPA: Defence Procurement Analysis (Highbury House Communications PLC, quarterly) [ZC.9.b.6977]
Has regular sections focussing on land, air and sea. Also covered are such topics as acquisitions, amphibious operations, air defence suppression, public security/ counter-terrorism, defence communications, air weapons and logistics

Jane's Defence Industry (Jane's Information Group, monthly) [ZC.9.b.874]
Billed as the 'monthly newsletter covering the supply side of the international defence community' the publication includes news about the industry, company profiles, programme updates, corporate analysis, descriptions of new technology, details of contracts, market intelligence and information about personnel moves.

Military Technology (Monch Publishing Group, monthly) [(P)AR 90 – E(3)]
Has international coverage and includes features on Europe in general and the UK in particular.

Money Matters: the Defence Finance Journal (Ministry of Defence, monthly) [(P) AL 96 – E(40) BUS]
Each issue is divided into 4 sections: 'Regulars', 'Matters of Interest', 'Features' and 'Matters of Course'.

Unmanned Vehicles (Shephard Press Limited, quarterly) [(P) UV 19 – E(8)]
With international coverage this publication includes articles on the latest developments in unmanned vehicles used for military purposes.

Institutions

Institute of Biological Engineering

www.ibeweb.org

Established to encourage inquiry and interest in biological engineering in the broadest and most liberal manner and promote the professional development of its members.

Institute of Explosives Engineers

www.iexpe.org

To promote the professional standing of those whose work involves explosives.

The IEEE

www.ieee.org

The IEEE was formed to advance global prosperity by fostering technological innovation, enabling members' careers and promoting community world-wide.

IMechE

1 Birdcage Walk, Westminster, London, SW1H 9JJ

020 7222 7899

020 7222 4557

www.imeche.org.uk

The Institution of Mechanical Engineers (IMechE) is the leading body for professional mechanical engineers.

Institute of Incorporated Engineers

Tel: 020 7836 3357

<http://www.iie.org.uk>

IIE pro-actively promotes the interests of practical engineers throughout their careers, from education right through to retirement.

Support

Manufacturing Advisory Services (MAS)

Free Services

- The Manufacturing Advice Process
- Telephone & E-mail Support
- Research Support
- Training Materials & Management Guides
- Visits & Seminars
- The Manufacturing Network

Subsidised Services

- Follow on support
- Managed Research Programmes & Surveys
- Networks, training & Workshops
- Benchmarking & Diagnostic Support

Manufacturing Advisory Service Contact Details

MAS London

St Jame's Business Centre.
7 Storeys Gate, Westminster,
London. SW1P 3AT
0845 600 2212
www.mas-london.co.uk

MAS South East

EEF South
Station Road, Hook
Hants. RG27 9TL
0845 609 2121
www.mas-southeast.org.uk

National MAS www.dti.gov.uk/manufacturing/mas

For a full listing of the CEMs available go to the MAS National website

*CEM – This is a list of MAS vetted companies who are obliged to provide telephone support under a service level agreement.

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